

CorporateJetInvestor

MIAMI 2024

Post Event Report

November 11-13, 2024 | Fontainebleau Miami Beach

A Note From the Managing Director

CorporateJetInvestor
MIAMI 2024

On behalf of the entire Corporate Jet Investor team, I would like to extend my sincere thanks to each and every one of you who joined us at CJI Miami 2024.

It was a real pleasure to welcome so many familiar faces – as well as new ones – to our flagship North America event. With over 500 attendees from across the industry, CJI Miami once again proved to be a fantastic platform for insightful discussion, new ideas and valuable connections.

We are proud of the range of perspectives shared on stage and the honest, forward-looking conversations that took place throughout the three days.

Whether you were a speaker, sponsor, association or delegate – your contributions made the event what it was. Thank you for your continued support.

We look forward to welcoming you back in 2025!



Louisa Whyte
Managing Director
Corporate Jet Investor

Our 2024 Speakers

CorporateJetInvestor
MIAMI 2024

80 SENIOR EXECUTIVES INCLUDING:



Michael Amalfitano
PRESIDENT & CEO
EMBRAER EXECUTIVE



Christopher Ellis
MANAGING PARTNER
AVPRO, INC.



Kenn Ricci
PRINCIPAL
DIRECTIONAL AVIATION



Mark Butler
CEO
ACTION AVIATION



Jim Segrave
CHAIRMAN & CEO
FLYEXCLUSIVE



Vivek Kaushal
CEO
GLOBAL JET CAPITAL



Bill Papariella
FOUNDER & CEO
AERO VENTURES



George Mattson
CEO
WHEELS UP



Christopher Lee
PRESIDENT, AIRCRAFT DIVISION
1ST SOURCE BANK



Neil Book
CHAIRMAN & CEO
JSSI



Don Dwyer
MANAGING PARTNER
GUARDIAN JET



Benjamin Murray
PRESIDENT & CEO
SKYSERVICE BUSINESS AVIATION



Chad Anderson
PRESIDENT
JETCRAFT



Leona Qi
PRESIDENT, US
VISTA



Nick Sandler
CO-PRESIDENT
ELDRIDGE

75+
SPEAKERS



500+
ATTENDEES



250+
COMPANIES
REPRESENTED



22+
HOURS OF
NETWORKING



100+
C-LEVEL
EXECUTIVES



50+
PRESIDENTS



80+
AIRCRAFT
BROKERS



30+
OPERATOR CEOs



25+
AVIATION FINANCE
COMPANIES



15+
HOURS OF
INDUSTRY INSIGHTS



INDUSTRY SECTORS:

Operators, Aircraft Management,
Aircraft Brokers, Financiers,
Lawyers, OEMs, FBOs, Expert
Advisors, Charter Brokers,
Associations, Insurers, MROs, Trip
Support, Registries, Fuel, Interior,
Tier-1 Suppliers

AUDIENCE PROFILES:

CEOs, Presidents, Founders,
CFOs, COOs, Managing Directors,
EVPs, SVPs, VPs, Directors, Partners,
Shareholders,
Heads of Aviation Finance,
Sales Directors,
Heads of Departments, etc.

Hot Sessions in 2024

CorporateJetInvestor
MIAMI 2024

PRIVATE AVIATION ASSASSINS: THINGS THAT ARE KILLING OUR INDUSTRY

*Kenn Ricci, **Directional Aviation Capital***

**Want to join us for our 2025 event?
We'll be in Miami on November 4-6,
2025 – secure your ticket today!**

WHAT DOES IT MEAN FOR AIRCRAFT SALES?

- Will buyers come off the fence now?
- Does accelerated depreciation really drive buyers?

*Moderator: Wayne Starling, **IADA**
Chris Ellis, **Avpro Inc.***

*Jay Mesinger, **Mesinger Jet Sales**
Brian Proctor, **Mente Group**
Janine Iannarelli, **Par Avion Ltd.**
Matt Rosanvallon, **Freestream***

HOW MACROECONOMICS DRIVE AIRCRAFT FINANCE

- How closely correlated are interest rates and demand for aircraft finance?
- Are we already seeing the impact of falling rates?
- Will aircraft inflation and long backlogs start putting customers off new aircraft?
- Is it time to lower LTVs?

*Christopher Lee, **1st Source Bank**
Vivek Kaushal, **Global Jet Capital**
Ramy Sidhom, **PNC Aviation Finance***

"We picked up a deal at CJI Miami that we wouldn't have got if we hadn't have been at the event."

– Hutton Andrews Kurth LLP

"We always get business from a CJI event. The networking is absolutely phenomenal."

– Action Aviation

"This event is a summit for influential aviation experts."

– Clay Lacy Aviation

"CJI has become the one conference I make sure to clear my schedule for."

– Guardian Jet

Book your ticket for 2025

Session Highlights & Audience Insights

CorporateJetInvestor
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[Click here to access our 2024 sessions.](#)



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